

Message Text

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PAGE 01 STATE 019040

56

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/CAGNE/WGAINES/BT

APPROVED BY EB/OCA/CM/LKLIEFORTH

COM/BIC/CAGNE/PBHALE

NEA/ARP/JLYLE

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P 261918Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY ABU DHABI PRIORITY

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E.O. 11652:N/A

TAGS: BEXP,TC

SUBJECT:DUBIA MAJOR PROJECTS

REF: ABU DHABI 0132; 2660; 2558 - 0050, 2554

1. REGRET DELAY IN RESPONDING REFTELS.

2. KARL KLAUSSEN, VICE PRESIDENT ARTHUR D. LITTLE, INC.

STATES ADL MANAGEMENT IN CAMBRIDGE HAS DEFINITE INTEREST
IN MASTER PLAN FOR JEBEL ALI PORT DEVELOPMENT. GROUP FROM
ADL HEADED BY PHIL HAWLEY, PROJECT DIRECTOR OF JEBEL DHANNA
PROJECT, VISITING IN ABU DHABI NOW. MR. HAWLEY WILL
CONIAC T EMBASSY PRIOR DEPARTING JANUARY 25 OR 26. MAY BE
CONTACTED C/O ADNOC THRU MR. ALI BOUDJADJA.

3. FOR FUTURE REFERENCE : RAYMOND IS A LARGE CONTRACTOR
WITH DESIGN/ENGINEERING CAPABILITIES. THEY ARE INTERESTED
IN LARGE TURNKEY CONSTRUCTION PROJECTS IN WHICH THEY MAY
EXCERCISE ALL ACPABILITIES OF THE COMPANY ESPECIALLY THEIR
CONSTRUCTION EXPERTICE. THEY ARE NOT INTERESTED IN
PROJECTS IN WHICH THEY WOULD BE EXCLUDED FROM BIDDING ON
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THE CONSTRUCTION PHASE BECAUSE THEY WERE SUCCESSFUL BIDDER

ON DESIGN/ENGINEERING PHASE. THIS HAS BEEN A DETERENT
OF MANY PROJECTS IN THE PAST. CAGNE HAS HAD NO FURTHER

DISCUSSION WITH RAYMOND ON SUBJECT PROJECT NOR HAVE THEY
INDICATED FURTHER INTEREST SINCE INITIAL CONTACT.

4. POTENTIAL DRYDOCK FACILITY OPERATOR--THE FOLLOWING
FIRMS HAVE EXPRESSED AN INTEREST IN RECEIVING INFORMA-
TION ON THE SUBJECT PROJECT:

--NEWPORT NEWS SHIPBUILDING
--NEWPORT NEWS, VIRGINIA 23607
MR. JOSEPH D. DEAL-DIR. MARKETING AND PLANNING

--SUN SHIPBUILDING AND DRYDOCK CO.
FOOT OF MORTON AVE.
CHESTER, PENNSYLVANIA 19013
MR. F. P. EISENBEIGLER-V.P.

--CAMPBELL INDUSTRIES
P.O. BOX 1870
SAN DIEGO, CAL. 92112
MR. DAVID SMALL-V.P.

--ALABAMA DRYDOCK AND SHIPBUILDINGCO.
P. O. BOX 1507
MOBILE, ALABAMA 36601
MR. J. R. MAUMENEE, PRESIDENT

--INGALLS SHIPBUILDING DIVISION
LITTOINDUSTRIES
P. O. BOX 149-MAIL STATION 1012-08
PASCAGOULA, MISSISSIPPI 39567
MR. ROBERT J. MARK
SEVEN ADDITIONAL FIRMS WERE CONTACTED AND DECLARED NO
INTEREST IN THE PROJECT. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
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Concepts: n/a
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Draft Date: 26 JAN 1976
Decaption Date: 01 JAN 1960
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Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
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EO Systematic Review
04 MAY 2006

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Review Withdrawn Fields: n/a
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Subject: UBIA MAJOR PROJECTS
TAGS: BEXP, TC
To: ABU DHABI
Type: TE
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